

CITY OF DILLINGHAM, ALASKA

RESOLUTION NO. 2012-10

**A RESOLUTION OF THE DILLINGHAM CITY COUNCIL AUTHORIZING THE CITY  
MANAGER TO AWARD THE PURCHASE OF A HYSTER 1050 TO PAPÉ MATERIAL  
HANDLING**

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WHEREAS, the Hyster 700 forklift has become too small to handle the 40' containers of fish being shipped out of Dillingham for the local fish processors, and as a result are put on weight limits; and

WHEREAS, the City is looking to purchase a larger forklift to accommodate heavier loads; and

WHEREAS, the Port Department researched available vendors and located two in the Seattle, Washington area, and solicited written competitive quotations from the two qualified, responsible bidders; and

WHEREAS, Papé Material Handling was the lowest bidder at \$582,452.35; and

WHEREAS, Papé Material Handling has agreed to conditionally give the City of Dillingham \$100,000 toward a trade in for the City's Hyster 700, purchased new in 1998 for \$254,000;

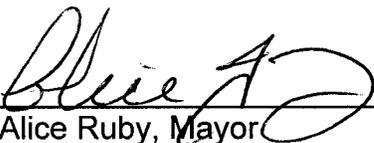
NOW, THEREFORE, BE IT RESOLVED that:

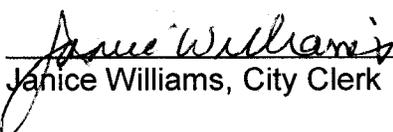
1. The City Council awards the purchase of a 2012 Hyster Model 1050 Forklift for the amount of \$482,452.35, plus \$42,201.10 for freight charges, a total of \$524,653.45.
2. The funds to pay for the 2012 Hyster Model 1050 Forklift would be appropriated from the Dock Special Revenue Fund.

PASSED and ADOPTED by the Dillingham City Council on March 1, 2012.

SEAL:

ATTEST:

  
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Alice Ruby, Mayor

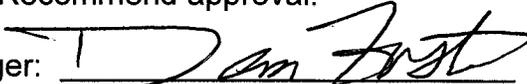
  
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Janice Williams, City Clerk

**Subject:** A resolution authorizing the City Manager to award the purchase of a Hyster 1050 Forklift to Papé Material Handling

**Agenda of:** March 1, 2012

City Council Action:
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Manager: Recommend approval.

City Manager:   
 Dan Forster

Route To:	Department / Individual	Initials	Remarks
X	Finance Director / Carol Shade	CS	
X	Port Director / Jean Barrett		
X	City Clerk / Janice Williams	JW	

**Fiscal Note:** Yes X No      Funds Available: Yes X No     

**Other Attachment(s):**

**Summary Statement.**

Port Director Jean Barrett presented a request to the Finance Department at their January 30, 2012 meeting, to purchase a larger forklift for the dock to handle heavier loads. Container vans holding frozen fish were put on weight limits, and, therefore, partially loaded, but could increase the loads with a larger forklift making for less container vans and safer conditions. The forklift they preferred was a Hyster model, because the City had purchased machinery from the dealer before and had very good experience with the firm. The Hyster dealer was Papé Machinery Handling, out of Seattle.

He received another quote from Washington Liftruck, based out of Seattle. The forklift was a smaller model, but more expensive by at least \$100K, without the extra modifications. Hyster would also give the City \$100,000 off toward a trade-in forklift that the City purchased in 1998 brand new for \$254,000. The price quote was \$582,452 less a \$100,000 trade-in, or \$482,452.35. The additional cost for freight was broken down as \$23,445.06 to ship the new forklift, and \$18,756.04 to ship out the Hyster 700, for a total freight cost of \$42,201.10. The funds would be appropriated from the Dock Special Revenue Fund in the amount of \$524,653.45.

He noted both fish processors were looking to ship more fresh frozen product next year.

The Finance Department recommended to the Council to purchase the forklift and pay for it outright.

City of Dillingham  
Fiscal Note

Agenda Date: March 1, 2012

Request: Request permission to purchase a Pape 1050 Forklift

ORIGINATOR: Jean Barrett, Port Director

FISCAL ACTION (TO BE COMPLETED BY FINANCE)		FISCAL IMPACT <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	
AMOUNT REQUESTED: <p style="text-align: right;">\$ 524,653.45</p>		FUNDING SOURCE <p style="text-align: center;"><b>Dock Special Revenue Fund</b></p>	
FROM ACCOUNT 30-14-800.810 Major Equipment \$ 524,653.45		Project <p style="text-align: center;"><b>Pape 1050 Forklift</b></p>	
TO ACCOUNT:	VERIFIED BY: Carol Shade	Date:	2/24/2012

EXPENDITURES

OPERATING	FY12	FY13	FY14	FY15
Personnel				
Fringe Benefits				
Computer Support				
Major Equipment	524,653.45			
Land/Buildings				
Miscellaneous				
<b>TOTAL OPERATING</b>	<b>\$ 524,653.45</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

CAPITAL				
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REVENUE				
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FUNDING

General Fund				
State/Federal Funds				
Other (Dock SRF)	524,653.45			
<b>TOTAL FUNDING</b>	<b>\$ 524,653.45</b>			<b>\$ -</b>

POSITIONS

Full-Time				
Part-Time				
Temporary				

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: Carol Shade

March 1, 2012

DEPARTMENT: Finance Department

March 1, 2012

APPROVED BY: \_\_\_\_\_

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