

CITY OF DILLINGHAM, ALASKA

RESOLUTION NO. 2020-18

A RESOLUTION OF THE DILLINGHAM CITY COUNCIL WAIVING THE REGULAR PURCHASE PROCESS AND UTILIZE DMC 4.30.130 EXEMPTIONS TO PURCHASE A NEW AMBULANCE

WHEREAS, the Dillingham Volunteer Fire Department, DVFD, has a need for an ambulance to replace the 1991 Chevy 3500 Ambulance #1, which is in poor condition; and

WHEREAS, DVFD has worked with Braun Northwest previously and recognizes this company understands the unique ambulance needs of rural Alaska; and

WHEREAS, ordering a second ambulance from the same vendor, with the same design will allow DVFD to increase efficiencies in training, and standardization allows staff to be more effective when responding to emergency calls when they have identical set ups; and

WHEREAS, Braun Northwest is the only vendor that can complete the ambulance build for delivery to Dillingham by the end of the barge season; and

WHEREAS, having more than one reliable ambulance with the Stryker power load system and power cots allows DVFD to utilize two man teams and will be critical in any COVID-19 response; and

WHEREAS, equipping both ambulances with the power load system with power cots enhance our ability to provide more efficient service, provide better patient care, and protect responders from injury; and

WHEREAS, the total cost of the ambulance landed in Dillingham will be approximately \$239,039, the additional power load system will be approximately \$17,676; and

WHEREAS, we are asking to waive the purchasing restrictions based on the criteria outlined in DMC 4.30.130 Exemptions. B. Restrictions and provisions of this chapter may be waived where the city council determines that the public interest would be best served by waiving the procedures herein established.

3. The services or articles are budget items which were approved by the city council when the budget was adopted;
4. The services are of a professional nature requiring specialized knowledge and judgment;

NOW, THEREFORE, BE IT RESOLVED that the Dillingham City Council waives the purchasing restrictions as stated above to purchase a 2020 North Star Type I Ambulance with additional equipment. Total cost including shipping to Dillingham \$256,715.

Mayor
Alice Ruby

Manager
Tod Larson



Dillingham City Council
Chris Napoli
Bill Rodawalt
Kaleb Westfall
Curt Armstrong
Andy Anderson
Gregg Marxmiller

MEMORANDUM

Date: June 15, 2020
To: Tod Larson, City Manager
From: Anita Fuller, Finance Director
Subject: Ambulance Purchase

The Fire Department has been able to get a quote for an ambulance purchase. This will provide two ambulances with the same setup for efficiency for responders. Quotes from Stryker are to provide a powerlift for each ambulance.

Quotes

New Ambulance

Braun NW Inc.	\$185,587.00
Stryker	42,451.41
Shipping Estimate	11,000.00
Total Purchase	\$239,038.41

Power lift for current ambulance

Stryker	\$17,676.00
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Request for all ambulance purchases

Grand Total	\$256,714.41
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BRAUN-NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

DEMONSTRATOR PROPOSAL

JUNE 3RD, 2020

DILLINGHAM FIRE DEPARTMENT
ATTN: BRADEN TINKER
ATTN: NORMAN HEYANO
P.O. BOX 1049
DILLINGHAM, AK 99576

RE: ONE (1) 2020 NORTH STAR TYPE I AMBULANCE DEMONSTRATOR #2924-1

BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL:

ONE (1) 2020 NORTH STAR 147-1 AMBULANCE DEMONSTRATOR #2924-1 ON A 2019 RAM 3500 4X4 DIESEL AMBULANCE PREP CHASSIS PER ENCLOSED SPECIFICATIONS DATED 3/10/20 AND DRAWINGS DATED 11/11/19 WITH FOLLOWING CHANGES TO MATCH BUILD 2447-1:

- Add OnSpot tire chains with compressor
- Add LiquidSpring suspension
- Add Ranch Hand Legend grille guard with Warn 8,000lb winch
- Add vertical exhaust
- Utilize 10" rear bumper with flip up step
- Add (2) Whelen PFP1 telescoping LED lights to front of the module
- Install "customer supplied" Stryker Power-LOAD system
- Install Striping and Lettering to match 2447-1
- Install back-up camera
- Install (1) "Customer Supplied" Transceiver with (2) remote heads

BASE PRICE FOR DEMO #2924-1.....	\$148,477.00
CHANGES REFERENCED ABOVE	\$ 37,110.00
TOTAL F.O.B. CHEHALIS, WA	<u>\$185,587.00*</u>

Sales tax not included

F.O.B.: CHEHALIS, WASHINGTON

DELIVERY: APPROXIMATELY 60-90 DAYS, BASED UPON CHANGES MADE TO DEMO.

TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT OF VEHICLE. BALANCE DUE IN THIRTY (30) DAYS.

*NOTE: IF DELIVERY TO DOCKS IS REQUIRED TO DOCKS BY 9/7/2020, SIGNED PROPOSAL MUST BE RECEIVED NO LATER THAN 6/19/20 TO GET PARTS ORDERED, SHIPPED AND INSTALLED.

NOTE: VEHICLE OFFERED ON A FIRST COME FIRST SERVED BASIS AND IS BEING OFFERED TO OTHER AGENCIES. MILEAGE MAY ACCRUE.

Braun Northwest, Inc. is a Washington dealer (0991-A) with insurance information available upon request.

Respectfully Submitted by:
BRAUN NORTHWEST, INC.

We agree to accept the above proposal:
DILLINGHAM FIRE DEPT.

Tami McCallum, V.P. Sales

Signature

Date

Printed Name

Title



EMERGENCY VEHICLES

TM/sel
Enclosures: Specifications/Drawings

www.braunnw.com



Powered System - June 2020

Quote Number: 10202475

Version: 1
Prepared For: DILLINGHAM FIRE DEPT
Attn:

Remit to: **Stryker Medical**
P.O. Box 93308
Chicago, IL 60673-3308
Rep: Annie Hofman
Email: annie.hofman@stryker.com
Phone Number:
Mobile: (406) 214-9548

Quote Date: 06/04/2020
Expiration Date: 09/30/2020

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	DILLINGHAM FIRE DEPT	Name:	DILLINGHAM FIRE DEPT	Name:	DILLINGHAM FIRE DEPT
Account #:	1081638	Account #:	1081638	Account #:	1081638
Address:	514 MAIN STREET DILLINGHAM Alaska 99576	Address:	514 MAIN STREET DILLINGHAM Alaska 99576	Address:	514 MAIN STREET DILLINGHAM Alaska 99576

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	6506000000	Power-PRO XT	1	\$19,521.64	\$19,521.64
1.1	6085033000	PR Cot Retaining Post			
1.2	7777881669	3 Yr X-Frame Powertrain Wrnty			
1.3	7777881670	2 Yr Bumper to Bumper Warranty			
1.4	6506026000	Power Pro Standard Components			
1.5	6500001430	X-RESTRAINT PACKAGE			
1.6	0054031000	INT SHIP (ALSO HI, AK,PR, GM)			
1.7	650606160000	ONE PER ORDER, MANUAL, ENG OPT			
1.8	6500082000	Knee-Gatch/Trendelenburg			
1.9	6506038000	Steer Lock Option			
1.10	6092036018	J Hook			
1.11	6506127000	Power-LOAD Compatible Option			
1.12	6500028000	120V AC SMRT Charging Kit			
1.13	6500003130	KNEE GATCH BOLSTER MATRSS, XPS			
1.14	6506040000	XPS Option			
1.15	6506036000	No HE Section O2 Bottle			
1.16	0054200994	No Runner/HE O2			
1.17	6500315000	3 Stage IV Pole PR Option			
1.18	6506012003	STANDARD FOWLER			
1.19	639000010902	LABEL, WIRELESS			



Powered System - June 2020

Quote Number: 10202475

Version: 1
Prepared For: DILLINGHAM FIRE DEPT
Attn:

Quote Date: 06/04/2020
Expiration Date: 09/30/2020

Remit to: **Stryker Medical**
P.O. Box 93308
Chicago, IL 60673-3308
Rep: Annie Hofman
Email: annie.hofman@stryker.com
Phone Number:
Mobile: (406) 214-9548

#	Product	Description	Qty	Sell Price	Total
1.20	6500130000	Pocketed Back Rest Pouch			
1.21	6500128000	Head End Storage Flat			
1.22	6500147000	Equipment Hook			
1.23	6500241000	Fowler O2 Bottle Holder			
2.0	639005550001	MTS POWER LOAD	1	\$22,929.75	\$22,929.75
				Equipment Total:	\$42,451.41

Price Totals:

Grand Total: \$42,451.41

Comments:

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract, Stryker's terms and conditions shall govern.

Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.



Comprehensive Quotation

Sales Account Manager
 ANNIE KOERNER
 annie.koerner@stryker.com
 Cell: 406-214-9548

Remit to:
 P.O. Box 93308
 Chicago, IL 60673-3308

End User Shipping Address
 1081638
 DILLINGHAM FIRE DEPT
 514 MAIN STREET
 DILLINGHAM, AK 99576

Shipping Address
 1081638
 DILLINGHAM FIRE DEPT
 514 MAIN STREET
 DILLINGHAM, AK 99576

Billing Address
 1081638
 DILLINGHAM FIRE DEPT
 514 MAIN STREET
 DILLINGHAM, AK 99576

Customer Contact	Ref Number	Date	PO Number	Reference Field	Quote Type
	6103093	11/17/2017	QUOTE		

Line #	Quantity	Item Description	Part #	Unit Price	Extended Price	Item Comments
1.00	1	Power-PRO XT	6506000000	\$17,676.00	\$17,676.00	
		Options				
	1	Power-PRO XT	6506000000	\$17,676.00	\$17,676.00	
	1	Dual Wheel Lock	6086602010			
	1	PR Cot Retaining Post	6085033000			
	1	Power Pro Standard Components	6506026000			
	1	XPS Option	6506040000			
	1	No Runner/HE O2	0054200994			
	1	Equipment Hook	6500147000			
	1	Power-LOAD Compatible Option	6506127000			
	1	Trendelenburg	6085031000			
	1	No HE Section O2 Bottle	6506036000			
	1	Pocketed Back Rest Pouch	6500130000			
	1	Head End Storage Flat	6500128000			
	1	Fowler O2 Bottle Holder	6500241000			
	1	English Manual	6506600000			
	1	SMRT KIT-120V AC, 12V DC, Brckt	6500038000			
	1	J Hook	6092036018			
	1	XPS Knee Gatch Bolster Matrss	6500003130			
	1	No Steer Lock Option	6506037000			
	1	3 YR X-Frame Powertrain Wrnty	7777881669			
	1	2 Yr Bumper to Bumper Warranty	7777881670			
	1	INT SHIP (ALSO HI, AK, PR, GM)	0054031000			
	1	3 Stage IV Pole PR Option	6500315000			
	1	X-RESTRAINT PACKAGE	6500001430			
	1	STANDARD FOWLER	6506012003			

Note:
 Pricing valid through 09.30.2018

Product Total	\$17,676.00
Freight	\$0.00
Tax	\$0.00
Total Incl Tax & Freight	\$17,676.00

Signature: _____ Title/Position: _____ Date: _____

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Terms: Net 30 Days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-STRYKER.

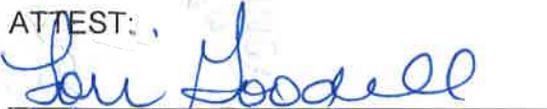
PASSED and ADOPTED by the Dillingham City Council on June 16, 2020.

SEAL:



Alice Ruby, Mayor

ATTEST:



Lori Goodell, City Clerk

City of Dillingham
Fiscal Note

Agenda Date: June 16, 2020

Purchase of an outfitted Ambulance and an additional power lift for current ambulance

ORIGINATOR: Braden Tinker

FISCAL ACTION (TO BE COMPLETED BY FINANCE)		FISCAL IMPACT <input type="checkbox"/> YES <input type="checkbox"/> NO
AMOUNT REQUESTED: \$256,714	FUNDING SOURCE	
FROM ACCOUNT 7110 7620 20 27 \$256,714	Project Ambulance replacement	
TO ACCOUNT:	VERIFIED BY: Anita Fuller	Date:

EXPENDITURES

OPERATING	FY20	FY21	FY22	FY23
Ambulance Replacement		\$ 239,038.41		
Power lift current ambulance		17,676.00		
TOTAL OPERATING	\$ -	\$ 256,714.41	\$ -	\$ -

CAPITAL	\$ -			
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REVENUE	-			
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FUNDING

General & Special Rev. Funds				
State/Federal Funds				
Ambulance Replacement		256,714.41		
Other				
TOTAL FUNDING	\$ -	\$ 256,714.41	\$ -	\$ -

POSITIONS

Full-Time				
Part-Time				

Analysis: (Attach a separate page if necessary)

See Resolution 2020-18

PREPARED BY: Anita Fuller

June 15, 2020

DEPARTMENT: Finance

APPROVED BY: _____
